

## Partner Companies



### Product / Service

Carbonated and non-carbonated beverages, bottled water, juices, salty snacks, and dairy products.

### Business Description

Bottling and distribution company of beverages and food products operating in several Latin American countries. In Ecuador, it produces and markets Coca-Cola products and Inalecsa snacks.



### Product / Service

Gourmet hot sauces, dehydrated chili powder, gourmet spiced drinks and condiments.

### Business Description

Founded in 2018 in Quito, Astaray began from a family hot sauce recipe aiming to bring Ecuadorian spice to gourmet markets. With ongoing innovation, it scaled from home kitchens to thousands of monthly units, targeting export.



### Product / Service

Platform connecting shippers and carriers with real-time tracking.

### Business Description

Logistics marketplace and transportation services.



### Product / Service

Concrete blocks, paving stones, precast materials, civil construction supplies.

### Business Description

Construction and concrete supplies.



### Product / Service

Beers (Pilsener, Cusqueña, Club), beverage distribution.

### Business Description

Production of alcoholic beverages (beer).

# Chiflar

## Product / Service

Green plantain chips (original, garlic, jalapeño, lemon, onion), cassava and yuca chips, quinoa and corn puff snacks (Quinoa Corn Chia Pops).

## Business Description

Founded in 2010 near Quito, Chiflar is a family business that modernizes traditional plantain chips into healthy, irresistible snacks, blending national ingredients with innovation to share Ecuadorian flavor worldwide.



## Product / Service

Supermarket operations (Supermaxi, Megamaxi, Akí) and corporate social responsibility programs.

## Business Description

Retail operations and social management through its foundation.



## Product / Service

Production and distribution of branded and generic medications.

## Business Description

Pharmaceutical sector.



## Product / Service

Baking pre-mixes (pancakes, muffins, cakes), healthy snacks (cookies, muesli, tortillas), gluten-free quinoa and Andean grain flours.

## Business Description

CUSI was founded in 2015 as a family project inspired by food intolerance and the desire to create value for Andean communities. It develops healthy pre-mixes and snacks based on superfoods, with social commitment and sustainability.



## Product / Service

Balanced foods ("Aprobal"), personal care products, geospatial software, drone and LiDAR services.

## Business Description

Balanced foods, cosmetics, care products, and geospatial services through a tech business unit.



**Product / Service**

Specialty coffee (unique origins), boutique packaging.

**Business Description**

Roasted coffee and gourmet products.



**Product / Service**

Puffed cereal cakes and baby snacks, functional snacks for children, gluten- and sugar-free foods.

**Business Description**

Dr. Müller was founded in 2017 in Quito, driven by the need for healthy, gluten-free, low-sugar snacks accessible to people with diabetes, celiac disease, or obesity. A family venture combining German quality with local ingredients and social responsibility.



**Product / Service**

Plastic containers (bags, film, packaging, caps).

**Business Description**

Plastics and packaging.



**Product / Service**

Concrete blocks, paving stones, precast materials, civil construction supplies.

**Business Description**

Ecuadorian pharmacy chain with broad national coverage offering pharmaceutical, personal care, beauty, and health products.



**Product / Service**

Dairy products, processed foods.

**Business Description**

Food and consumer products.



**Product / Service**

Digital platforms, tailored IT solutions, and systems maintenance.

**Business Description**

Digital transformation consulting and software development.



**Product / Service**

Cold-pressed oils, healthy snacks, flours, butters, and natural sweeteners.

**Business Description**

Karay Foods is a 100% Ecuadorian company founded in 2015. It produces healthy, innovative foods with native ingredients, supporting small producers and promoting a conscious lifestyle. Quality and sustainability drive its national and international expansion.



**Product / Service**

Spreads and butters (almond, peanut, choco-hazelnut), flours & pre-mixes (pancakes, muffins), healthy snacks and chips (coconut, yuca, tapioca).

**Business Description**

Life Choice is a family-owned business from Guayaquil with over 10 years in the market. It specializes in 100% natural healthy products—like oils, flours, butters, pancakes, chips, and syrups—free from gluten, lactose, and refined sugar, with a strong sustainability focus.



**Product / Service**

Personal care, hygiene and disinfection, air fresheners and diffusers (for home and car).

**Business Description**

LULË is an Ecuadorian brand of natural personal care products, founded in 2018 with a triple-impact mission. It uses non-toxic ingredients, eco-friendly packaging, and promotes reforestation and social well-being.



**Product / Service**

Baby foods, cereals, dairy products, coffee, chocolates, bottled water, and food industry solutions.

**Business Description**

Swiss multinational company, leader in nutrition, health, and wellness, offering a wide range of food and beverage products adapted to local markets.



**Product / Service**

Healthy snacks, gluten-free cereals, low-sugar and lactose-free products, natural foods.

**Business Description**

Ecuadorian company focused on marketing and exporting functional foods, free from gluten and lactose, targeting the health market.



**Product / Service**

Gourmet roasted and ground coffee, cold brews and flavored coffees (choco-mint, coconut-vanilla), organic coffee and special blends.

**Business Description**

Piedra Negra is a family-run coffee project that began in 2008. They oversee the full coffee process—from harvesting to packaging—offering gourmet and cold brew blends, with a strong focus on quality and heritage.



**Product / Service**

Meats, cold cuts, eggs, processed foods, sauces, and pet food (brands: Mr. Pollo, Mr. Pavo, Gustadina).

**Business Description**

Food processing and agribusiness.



**Product / Service**

Frozen fruit pulps (20 Amazonian flavors), natural juices and concentrates, tropical dessert ingredients (e.g., chontaduro, soursop).

**Business Description**

Founded in 2012 in Napo province, Quijos Frut arose as a response to climate threats to local fruits. It transforms Amazonian tropical pulps into innovative, natural products while empowering women producers.



**Product / Service**

100% natural mineral water in returnable and recyclable packaging. San Felipe promotes conscious consumption through sustainable packaging and eco-efficient processes.

**Business Description**

Production and commercialization of natural mineral water, committed to sustainable and environmentally responsible practices.



**Product / Service**

Photo framing/multimedia for construction tracking, APIs for image and video management, collaborative platforms.

**Business Description**

Multimedia documentation technology.



**Product / Service**

Ready-to-drink teas, premium blends.

**Business Description**

Beverages, especially tea.



**Product / Service**

Online grocery ordering and delivery platform (dry goods, fresh produce, household items).

**Business Description**

E-commerce (e-grocery).



**Product / Service**

Vegan energy bars, puffed cereals and snacks (cereal puffs, protein puffs), energy gels and products for children.

**Business Description**

Founded in 2015 in Guayaquil as a university thesis project, Wipala turns Andean superfoods into healthy, energizing snacks with a mission to unite communities and share the best of Ecuador with the world.



**Product / Service**

Tap filters, filter jugs, replacement cartridges.

**Business Description**

Founded in 2018, Yakupura is an Ecuadorian company that offers innovative and eco-friendly home water filters. Its mission is to improve access to drinking water with practical, sustainable solutions that reduce plastic use and promote community health.