

Invest
in

Quito

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1. Economic overview



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Vision:

Quito is transforming into **a model city for the future**, where opportunities, innovation, and social justice drive sustainable growth.

City for all generations

Economic engine

Safe, democratic, and inclusive

Leader in sustainability



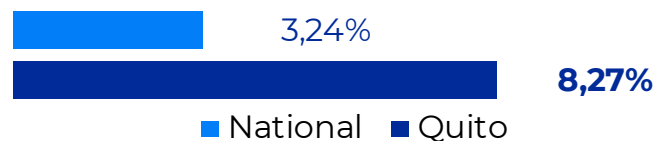
Discover why Quito is the smart choice for investment



25% of GDP
(BCE, 2025)



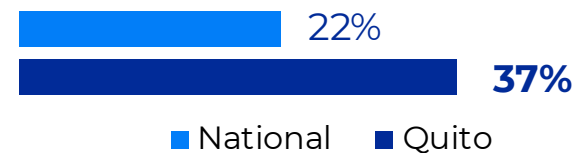
Gross Value-Added growth



Year 2023 compared to 2022 (BCE, 2025b)



EAP with tertiary education (2024)



(INEC, 2025)



Formal employment (2024)



(INEC, 2025)

Main industries in Quito



Professional activities/Real estate activities



Commerce



Transportation, information and communications



Manufacturing



Financial activities

Sources:

BCE. (2025a). Boletín 2025-CNAR003: Cuentas Nacionales Cantonales Resultados 2023 (p) [Bulletin 2025-CNAR003: Cantonal National Accounts 2023 results preliminary].
BCE. (2025b). Boletín 2025-CNAR0022: Cuentas Nacionales Cantonales Resultados 2022 definitivos [Bulletin 2025-CNAR0022: Cantonal National Accounts 2022 final results].
INEC (2025). Encuesta Nacional de Empleo, Desempleo y Subempleo año 2024 [National Employment, Unemployment and Underemployment Survey 2024].



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The largest free economic zone of the country

Strategic and competitive advantages



The Special Economic Development Zone (ZEDE) is the largest in the country (2 million square meters), featuring dedicated spaces for **manufacturing, logistical, and technological activities**



A full income tax exemption for the initial five years, with a reduced 15% rate applicable from the sixth year onward.



100% exemption on goods, with unlimited product nationalization through simplified procedures and no prior customs inspection



Full refund of VAT and exemption from the Foreign Currency Outflow Tax (ISD), which is normally applied in Ecuador



Incentives guaranteed through 2038, with the possibility of extension for up to 20 additional years.



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District – Regional Strategy

- INNOVATION DISTRICT
- SPECIAL ECONOMIC DEVELOPMENT ZONE (ZEDE) & FREE TRADE ZONE
- ENVIRONMENTAL COMPLEX
- AGROPRODUCTIVE ZONE SUSTAINABLE TOURISM ZONE
- ROAD INFRAESTRUCTURE
- INDUSTRIAL LOGISTICS CORRIDOR

Opportunities:



Manufacturing



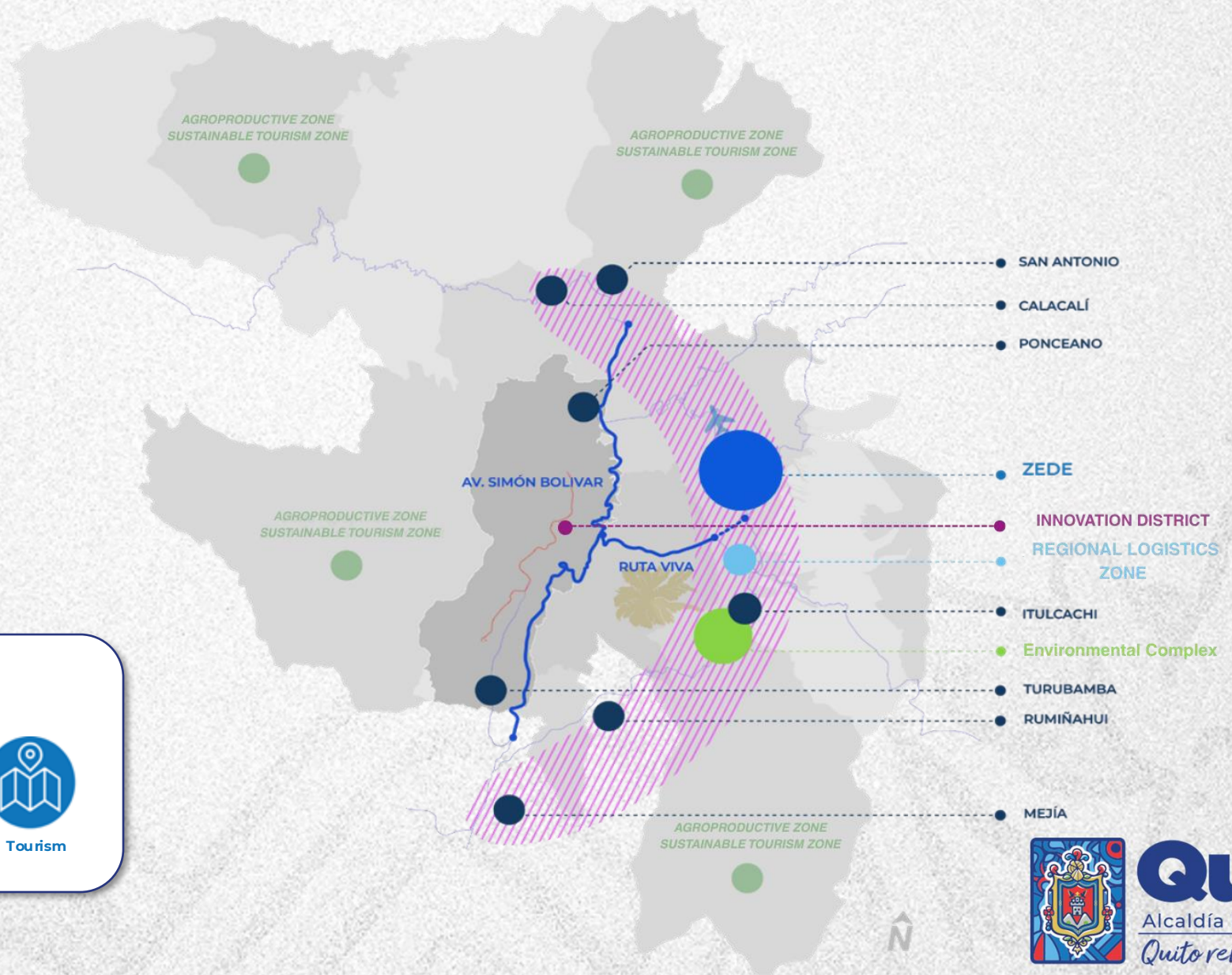
Logistics



Agritech



Tourism



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Types of Investment

1 |

Municipal Public Investments

Strategic projects led by the municipality in **mobility, environmental sustainability, urban and social development, digital government, and economic productivity.**

2 |

Investments via associative models

Public-private collaboration projects harness the combined resources, expertise, and experience of both sectors.

3 |

Private sector-driven investments

Projects that guarantee **job creation and align with the city's priorities** are **fast-tracked** through an accelerated approval process.

Q Opportunities

Waste Management Strategy

Solid Waste Environmental Complex of Quito

Inv. USD 183 MM

Sanitary Landfill (Controlled); Biogas Capture & Utilization System; Sorting & Composting Plant; Leachate Management System; Environmental Control & Monitoring.

Environment



Strategy for the Decontamination of Quito's Rivers

The plan comprises **3 main wastewater treatment plants (WWTP)** within the city and **19 WWTP** in the rural parishes.

Public Investment – USD 219 MM

Private Investment – USD 217 MM

Road infrastructure improvement

Ruta Viva. 17,1 kilometers, including 4.3 km of new construction.

Inv.: USD 268 MM

Simón Bolívar. kilometers, including 6.9 km of new construction.

Inv.: USD 114 MM

Mobility



Metro Expansion Project: A Pillar for Sustainable Mobility

Infrastructure Reuse: Existing segment factory, tunnel-boring machine, cost-efficient expansion.

Inv.: USD 800 MM



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Fast track for investments



LOIs

- **Formal Expressions of Interest from Potential Investors**



Formalization of Agreement with the Company

- Our evaluation criteria include:
 - Capital **investment amounts**
 - Projected **employment generation**
 - **Contribution to Quito's** strategic development agenda



Soft landing

- **Assistance with all project development procedures within the jurisdiction of Quito**

To date, Quito has secured several Letters of Investment Intent (LOIs), totaling over **USD 595 million in committed investment and projected to generate more than 9,815 quality jobs in the city**

Fast track process



Send an email with a **summary of the project** to the Investment Department:
invierte@quito.gob.ec

Project presentation meeting with potential investors and industry stakeholders.

Technical feasibility review of the project

Letter signature

Continuous **fast track** support from the investment department

Round table with the relevant institutions according to the stage of the process.



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Private-sector firms prepared to engage in technology transfer & B2B



CAPEIPI

- Chamber of SMEs in Quito



CITEC

- Chamber of innovation & technology



AEI

- Alliance for Entrepreneurship and Innovation



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Find out more information



**Thank
you**


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